

DATE

Postage Meter Replacement Program
A special THANK YOU offer!

Dear Customer:

We want to take this opportunity to *thank you* for converting to a postage meter that is fully compliant with Canada Post's security, digital indicia and product capture requirements. As a token of our appreciation for converting and in recognition of your continued business, your company will automatically be entered into a contest for a chance to win up to \$1,000 in postage. Please consult the enclosed leaflet for full contest details.

Other Good News

In recognition of the benefit to Canada Post of the meter conversion program that is underway and the resulting mail processing efficiencies that can result from proper meter usage, Canada Post agrees to extend a reduced rate to meter customers for the eight USA and International Letter-post price points over 30 grams until implementation of the next rate action, currently scheduled for January 14, 2008. As such, commercial customers **who use their own meter** can continue to use the 2006 rates for these price points until 2008. These reduced prices will only apply if customers have affixed meter impressions or meter tapes to their mail items as proof of payment.

Please note that the Electronic Shipping Tools and all Canada Post Retail post office meters will be updated to reflect the April 16, 2007, prices for these price points.

Again, thank you for converting to a fully compliant meter that we trust will provide you with added convenience and security.

Sincerely,

Stewart Bacon
Senior Vice-President
Marketing, Sales and Service